

Monthly Resale Report Third Mutual

Oct-20

Month	NUMBER OF RESALES				TOTAL SALES VOLUME IN \$\$				AVG RESALE PRICE			
	2020	2019	2018	2017	2020	2019	2018	2017	2020	2019	2018	2017
January	24	32	25	38	\$10,015,000	\$12,482,100	\$8,807,150	\$14,513,062	\$417,292	\$390,066	\$352,286	\$381,923
February	26	25	29	28	\$12,158,700	\$10,208,000	\$12,600,892	\$9,887,500	\$467,642	\$408,320	\$434,514	\$353,125
March	32	42	38	42	\$13,946,416	\$16,639,712	\$16,909,199	\$15,185,800	\$435,826	\$396,184	\$444,979	\$361,567
April	25	25	46	45	\$10,830,833	\$10,435,500	\$18,869,626	\$18,847,150	\$433,233	\$417,420	\$410,209	\$418,826
May	16	37	38	44	\$5,604,000	\$16,273,033	\$15,452,990	\$18,157,951	\$350,250	\$439,812	\$406,658	\$412,681
June	15	25	37	49	\$5,881,500	\$10,290,000	\$16,981,138	\$21,011,450	\$392,100	\$411,600	\$458,950	\$428,805
July	36	40	24	36	\$15,240,248	\$17,327,373	\$9,892,800	\$13,526,020	\$423,340	\$433,184	\$412,200	\$375,723
August	33	38	40	47	\$14,612,928	\$15,994,900	\$17,327,000	\$17,967,189	\$442,816	\$420,918	\$433,175	\$382,281
September	30	33	24	46	\$14,314,100	\$12,643,180	\$12,552,692	\$16,020,038	\$477,137	\$383,127	\$523,029	\$356,001
October	27	41	34	46	\$10,407,400	\$16,142,900	\$14,146,300	\$18,804,700	\$385,459	\$393,729	\$416,068	\$408,798
November	0	30	28	49	\$0	\$13,520,950	\$10,675,000	\$19,847,200	\$0	\$450,698	\$381,250	\$405,045
December	0	39	28	38	\$0	\$18,319,800	\$13,693,599	\$18,509,275	\$0	\$469,738	\$489,057	\$487,086
TOTAL	264	338	335	421	\$113,011,125	\$138,436,698	\$143,539,787	\$163,920,860				
MON AVG	26.4	33.8	33.5	42.1	\$11,301,113	\$13,843,670	\$14,353,979	\$16,392,086	\$422,510	\$409,436	\$429,207	\$387,973
% CHANGE-YTD	-21.9%	0.9%	-20.4%	-0.5%	-18.4%	-3.6%	-12.4%	13.5%	3.2%	-4.6%	10.6%	13.9%

% Change calculated (This Year - Last Year)/Last Year
Percent calculation only includes YTD figures in black.